Australians and COVID-19 Aussies are choosing trusted brands that

deliver safety and value

These findings show the extent to which coronavirus is affecting people's daily lives as at 23 March 2020, but we recognise that it's a rapidly changing event. There has been a big shift in consumer attitudes towards the coronavirus situation in the last 2 weeks, in line with the rapidly changing situation and increased restrictions. Product affordability, safety and availability are most important to Australians.

still feel confident they will stay safe with precautions and good hygiene

with those aged 45-54 most concerned

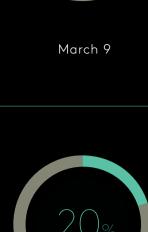
Attitudes







much they take care of themselves.





Aussies are increasingly worried about falling sick, no matter how







Aussies aged 55 – 69 are the most positive about their health in this crisis despite being at risk



Just 1 in 4 are worried about falling

sick no matter what



threaten jobs and

Aussies are looking for support to be more proactive about

financial planning and security

income.





March 23



that coronavirus will be worse than an economic recession

Daily Life

Most Aussies are reasonably confident

with 6 in 10 confident

we won't run out of the essentials

with the risk of job loss



March 9



Visiting public places less (

Socialising less

Eating out less

Going to the

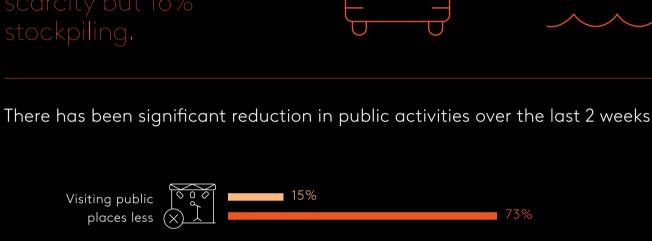
cinema less

team sports

Reducing exercise and

restaurants and cafés





61%

56%



March 9 March 23

March 23

Getting together at home less

Food delivery had some appeal to Aussies in the 2 weeks prior to closure of



Streaming content more

Watching televised

Self-isolating, social distancing,

avoidance of public places, watching spend and availability of supermarket delivery spots is impacting

sports more

programming as games cancelled



Online shopping is important. 74% are still purchasing online at the same rate as

31%

29%

22%

24%

2 weeks ago with 1 in 3 reducing in-store shopping.

March 9



Spending less on Beauty products Spending less on Luxury items

rave

Borders closing, social distancing

measures and government bans have

drastically changed

the intent to travel

despite previously planning to visit

bush-fire ravaged regions

6 in 10 Aussies cancelled domestic travel plans in

the past 2 weeks

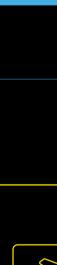
Spending more on Personal hygiene

Spending more on

Bathroom products

Spending **more** on

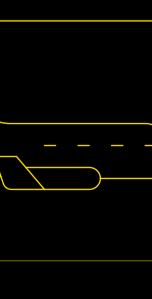
Pantry products





March 9

15%



March 23

March 23

on affordable pricing, deals and promotions, easy availability of products and services (especially, supermarkets, banking, FMCG) and products and services that are safe to use The most important focus for brands by sector

Insurance

Banking

FMCG

and promotions

Easy availability of products and services

Affordable pricing, deals and promotions

Health and wellness

www.kantaraustralia.com

Affordable pricing, deals and promotions

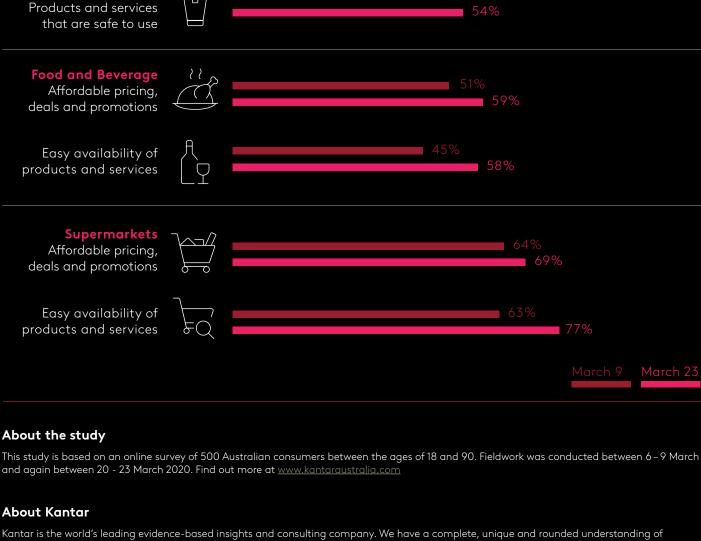
Affordable pricing, deals

Brand Expectations





that are safe to use Food and Beverage



how people think, feel and act; globally and locally in over 90 markets. By combining the deep expertise of our people, our data resources and

benchmarks, our innovative analytics and technology, we help our clients understand people and inspire growth.