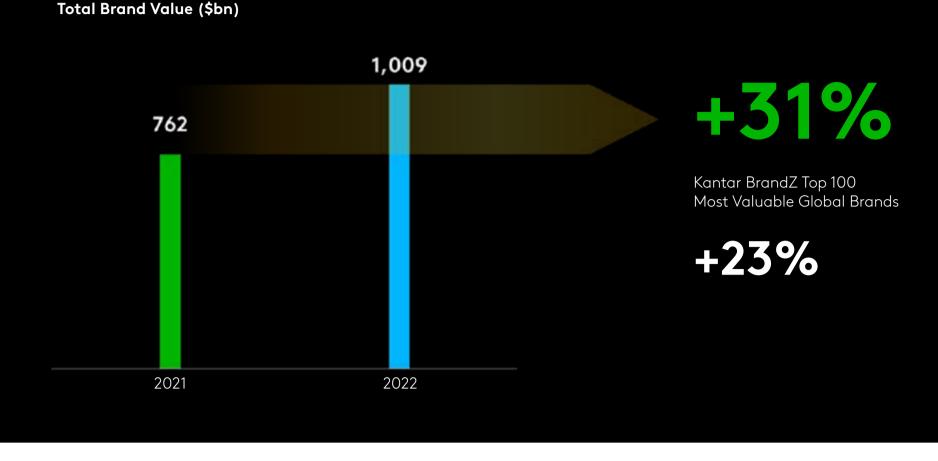
The business case for sustainability is clear.

For the world's largest companies, "nearly 100%" of CEOs believe sustainability is critical to their companies' future success*. The challenge for businesses today is in converting corporate sustainability strategies into clear brand actions that connect with consumers.

*UNGC-ACCENTURE

Brands that are able to do this can expect to grow. Our BrandZ Sustainability Index shows that the brands that consumers perceive to be more

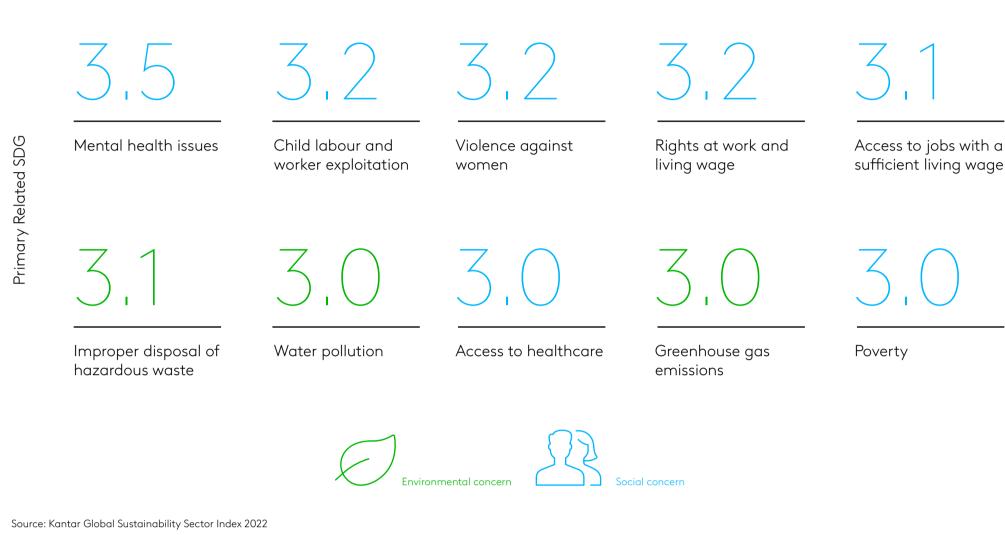
sustainable grew total brand value by 31% in 2022 vs. 2021. This is higher than the average of the Top 100 most valuable brands, which grew by 23%.



for businesses to address with mental health, work and economic pressures ranking high.

Top 10 concerns on Sustainability (out of 43 topics-Max Diff mean score of importance)

In Australia, social issues are seen as most important



think that brands have an important part to play in the social conversation about issues like

gender equality and race or immigrant relations

Alcoholic Beverages

Supermarkets

Dismissers

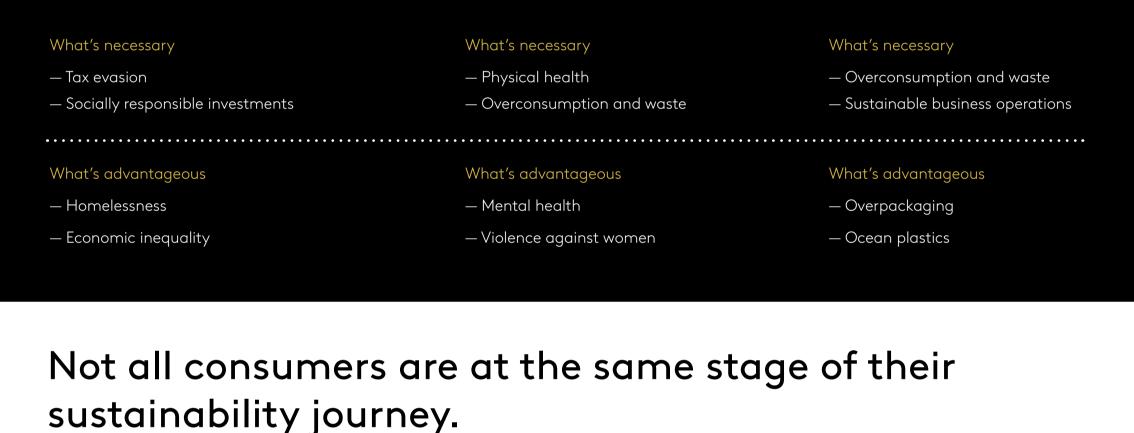
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22

issues if they are relevant to their sector.

Consumers see brands as having a right to play on

Depending on your sector, those issues are going to be very different.

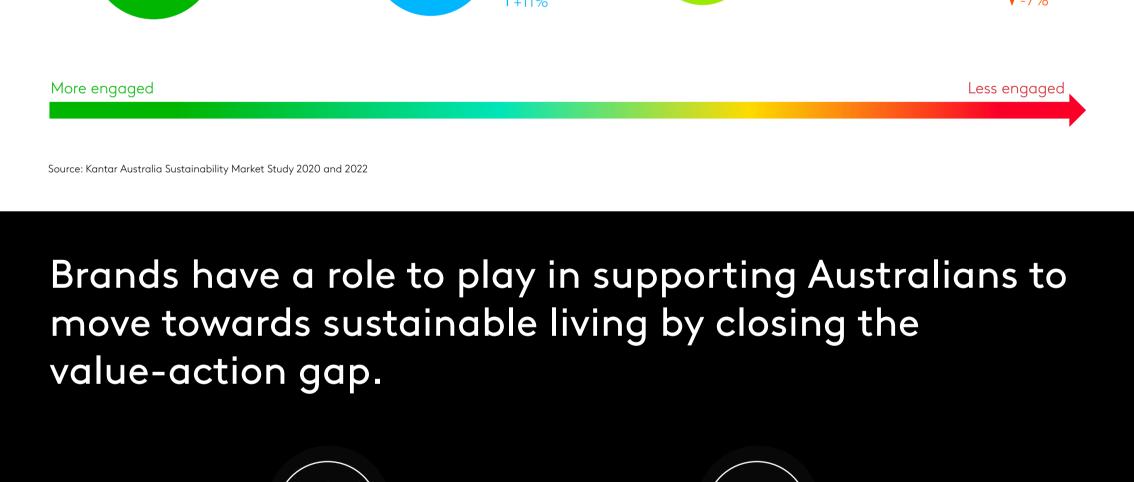


Actives Considerers Believers

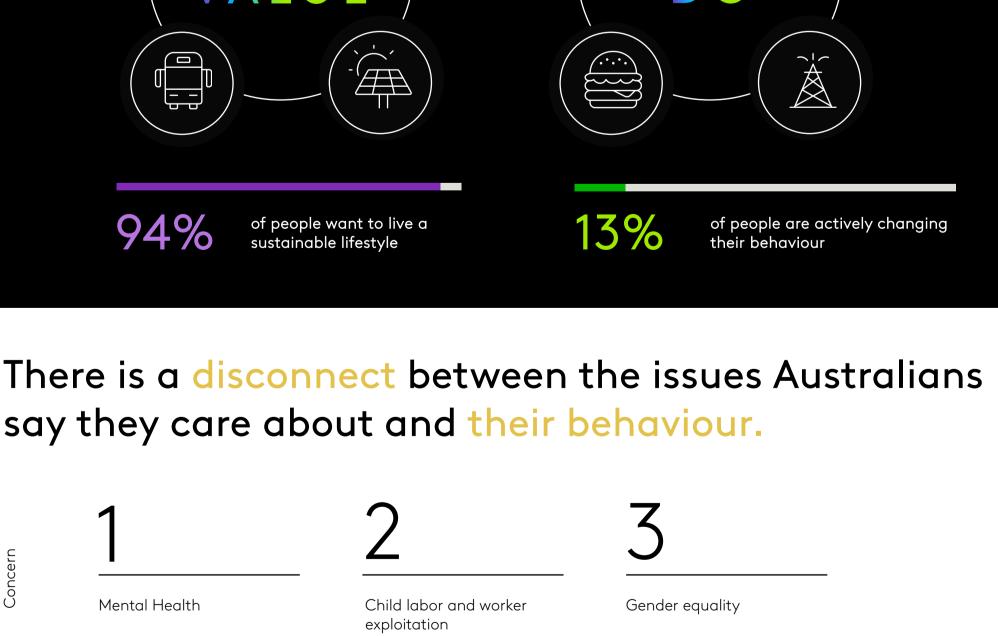
34%

Financial Services

Segment breakdown of Australia



Difference between what people



And what they

25% 12% 9%

Actively avoid consuming products that could damage their health

Avoid companies that do not seem to pay their employees fairly

How can we facilitate change by unlocking unmet needs?

Source: Kantar Global Sustainability Sector Index 2022

For Australians, some of the biggest value-action gaps are in the sustainable products that they want to buy.

Gap 28